

Research Contracts

This intermediate level course is ideal for staff from UK research contracts offices in academic institutions, and public sector research establishments (PSREs). Those working in Technology Transfer Offices seeking further detail about contract negotiation and practitioners working with research service department colleagues will also benefit, for example NHS Trusts, Departmental Research Bodies, Research Council Headquarters and Institutes, and Academic Health Science Centres (AHSCs).” after (PSREs). The course may also be of interest to sponsors of research activities including research councils, charities and industry.

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COURSE CONTENT

This 3-day residential course will help research contracts professionals to develop technical knowledge that will help them confidently draft, interpret and amend contracts, whilst building strong relationships and consensus with their stakeholders. The objective is to ensure the production of a good contract which facilitates future research development and fairly apportions rights to intellectual property and future applications of new inventions. The course includes a mix of presentation, discussion and case study work to ensure that key learning can be applied on the job.

COURSE OUTCOMES

Delegates will be trained to:

- Understand how the research contracts role fits in to the internal structure of their organisation
- Research effectively the context of the contract; understand the key relationships and positions of stakeholders; and define the minimum ‘acceptable terms’ for the contract.
- Understand and interpret key contract clauses including warranties, indemnities and intellectual property provisions and assess how amended clauses will impact the deal.
- Assess and manage the risk associated with each research contract
- Use model agreements (Lambert, Brunswick, Clinical, etc.) where appropriate.
- Manage negotiations in a flexible and assertive manner.

Trainers are leading practitioners in the field and bring to the course their own in-depth experiences of the challenges faced by research contract professionals.

To book your place on the next course, please visit www.praxisunico.org.uk or email info@praxisunico.org.uk.

REGISTERED TECHNOLOGY TRANSFER PROFESSIONAL (RTTP) STATUS

Demonstrate your dedication and expertise in the academic technology transfer profession by becoming a Registered Technology Transfer Professional (RTTP). All PraxisUnico training courses are eligible for continuing education (CE) credits, which support your registration application. For more information about the registration process and requirements, visit the Alliance of Technology Transfer Professionals website at www.attp.info